

Business Benefits



Air Quality Management District Fees

Lancaster falls under the jurisdiction of the Antelope Valley Air Quality Management District (AVAQMD), meaning quicker approvals at lower costs. AVAQMD does not impose truck emissions or Indirect Source Rule (ISR) fees for warehouse uses, marking a significant cost savings for large-scale industrial companies in Lancaster.



Electric Vehicle Charging Station Program

Through the AVAQMD, Lancaster's businesses can apply for reimbursement on approved projects and save 50% - 70% of the total costs of infrastructure, charging equipment and installation.



Fiber Optic Infrastructure

Lancaster is one of the first cities to offer advanced fiber optic infrastructure to businesses and residents throughout the city.



Power Choice Program

Through a partnership with Lancaster Energy, solar and battery storage back-up can be installed on-site with no upfront costs. This customized program can offer significant cost savings on electric bills.



Sales Tax Sharing

Sales tax represents an important revenue source for Lancaster. For companies with point-of-sale in Lancaster, the City is open to the negotiation of a sales tax sharing agreement, so long as State legislature allows it.



Small Business Development Center

Lancaster partners with the Small Business Development Center to offer assistance to new startups and small businesses.



Tenant-Improvement Permit Streamlining

Understanding the importance of getting tenant-improvement permits quickly, Lancaster commits to fast-tracking and streamlining reviews and approvals. **Note: Lancaster cannot guarantee the speediness of external agencies such as LA Co. Fire, Public Health or others.*



Workforce Development and Employment Training

Through partnerships with Antelope Valley College and the America's Job Center of California (AJCC), Lancaster's large employers can develop free and low cost training programs to help ensure a trained local workforce.

California State Incentives



California Competes Tax Credit (CCTC)

Lancaster businesses are eligible to apply for the CCTC, which offers tax credits to businesses expanding or relocating in California.



New Employee Tax Credit

This California state program benefits certain businesses in Lancaster that hire employees from targeted groups, offering credits against state income tax for new hires.